MFRCHANDISING CALENDAR

By ANNIK

PULL&BEAR

From Spain

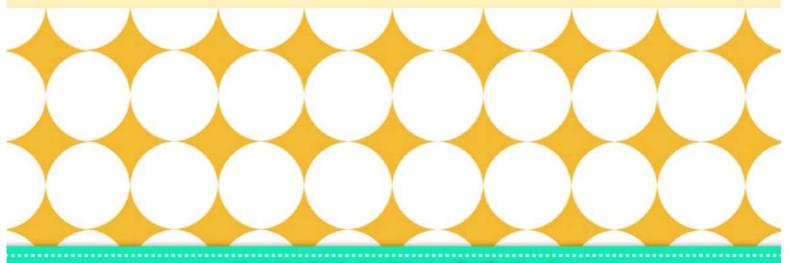
Since 1991

It focuses on casual, laid-back clothing and accessories for young people with a very urban style, at accessible prices. The stores themselves are designed as vanguardist spaces that are attractive to their target market



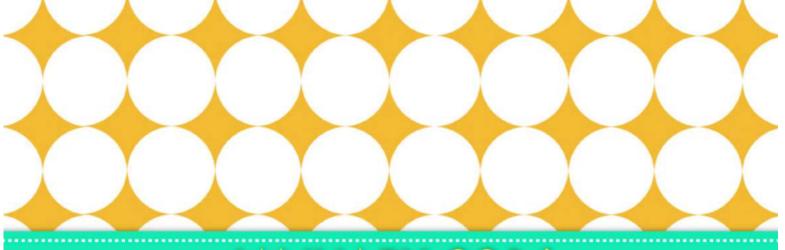
store location around the world: 872 stores (by December,2015) *exclude USA and Canada





JANUARY 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			Window change The new you		46M 160K	2
3	4	5	6	7	8	9
10	11	12	13 Window change Boxes	Promotion start	15	16
17	18	19	20	21	22	23
24	25	26	27	28 Valentines day flyer start	29	Promotion finish



JANUARY 2016

Ist~I4th

The New Year

Window display change Theme: <u>texture</u> paper flakes background

white&red, with quote.

Inspiration: I've always wanted to have new notebook for the new year as everything is brand new.

change date: 30 Dec take down: 15th Jan

Happy new year Happy new days Happy new desires Happy new chances Happy new you

Mannequin: egghead (black/wood)

15th~31th

Window display:

Theme: <u>fantasy</u> puzzle with sealife props

Inspiration: We all love sea, oceans, after a cold winter, I think we start to miss it.

change date: 15th Jan take down: 2nd Feb

Promotion:
 Gift card for Valentine's Day, shop over \$50



FEBRUARY 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
0		2 Valentine's Day flyer	Window display change	4 Promotion start	5	6
7	8	9	10	11	12	13
Valentine's D Promotion finish	15 ay Window display change	16	17	18	19	20
21	22	23	24	25 • Winter Sales	26	27
28	29			0	0	

FEBRUARY 2016

I st~ | 4th Valentine's Day

Flyer start: Special deal for Valentine's Day *2nd Feb

Window display

Theme: Atmosphere

Gift boxes

Accessories heart shape

Promotion

I.Special deal (flyer) selected items. section showed and poster

2. Buy one get 50% off for

the second one (selected items)

In-Store

Add gift section

I.Many more ways to say is with love in here

with love in here

2.She/ He 'll love it!

I5th~

- Window display change (forest/green)
- PromotionI.Winter items for sale

MARCH 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3	4	5
6	7 Window display change	8	9	10	11	12
13	14	15 St.	16 Patrick's D	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

MARCH 2016

7th~16th St. Patrick's Day

Window display
 Theme: <u>Fantasy</u>
 blue, green, yellow tone.
 magic jungle

Inspiration: Peter Pan

change date: 7th

take down date: 3rd Apr

Promotion

I.Linited Sale:ex: 20% off fromI2 Dec~ 16 Dec.







Instore

Add St. Partrick's Day section, catchy post both in store and the entrance.



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4 Window display: Road trip	5	6	7	8	9
10	In store: new collection	12	13	14	15	16
17	18	19	20	21	Poster for Easter eve	
24	25	26	27	28	Easter start	30 event

APRIL 2016

4thWindow Display

Theme: Realistic
Bikes, landscape craft

Inspiration: Road-Trip the weather is getting better, it's time for outdoor activities!

22th
 Poster publish
 Easter Madness Sale
 29th~2st May

28th

Window display

Theme: Color Orange

Easter Eggs Props

Inspiration: I want people have the feeling that there's many suprise in the store when they pass, also it's Easter!

take down date: 4th May

29th~2May Easter Promotion:

Madness 4 Days Sale from 20%-40% (selected items) shop over \$50 get gift card



	V	20	16
		20	16

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 Easter	Easter Sale finish	3 store poster Mother's Day weekend sale	4 Window display: Flower	5	Mother weeker	
8 Mother's Day	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23 Victoria's Da 10% off sale	24 y	25	26	27	28
29	30	31				

MAY 2016

3rd

Promotion: Poster for Mother's Day Weekend Sale

Special deal: up to 50% off

4th

Window display

Theme:

Fantasy, semi-realistic

Floral, ribbon

Inspiration:

flowers blooming, sun

shining, and celebrate for Mother's

Day, we all love our mom!

Take down date: 23th

23th Victoria Day

Promotion

Buy I get I for 30% off!

Window display Theme: Realistic

changing room scene

silver tone (tech style)

Inspiration:

How exciting and happy the moment come out from changing room, let's spread the happiness! try it on!





JUNE 2016

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				in-store change: summer item	2	3	4
	5	6	7	8	9	10	11
THE R. P. LEWIS CO., LANSING, SQUARE, BRIDGIS, SQUARE,	12	13	14 Window display change: Beach!	15	16	17 • Promotion start	18
	19 Father's Day Promotion finish	20	21	22	23	24	25
	26	27	28	29	30		



JUNE 2016

Ist

 In-store change

 Summer vibe

 add: beach wear section

14th
 Window display

Theme: semi-realistic crafty palm tree & sandy beach and surf board * 4 Mannequins (swim wear)

take down date: 1st July

17th~19th
 3 days sale "Father's Day"
 Promotion:
 T-shirt from \$15
 Shorts from \$20



JULY 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				Windo ● Promo	1 Canada Day w display chan tion: we love 0	ge Lanada
3 • Promotion finish	4	5	6 n-store change spotlight summer item	7	8	9
10	11	12	13	14	15 Ads& poster swim wear from 19.99	16
17	18	19	20	21	22	23
24 31	25	26	27	28	29	30

JULY 2016

•Ist " Canada Day "

*Window display

Theme: Color

Maple leaf & red

Inspiration:

the first thing appear in my head about Canada it's maple leafs, as well the Canadian red Flag_

*Promotion

"WE LOVE CANADA"

From Ist~3rd

10% off Everything



Take down date: 1st August

•6th

*In-store change spotlight summer items move swim wear closed to the entrance can be seen when pass the store.

•I5th

In-store poster and ads swimwear from \$19.99

AUGUST 2016

s	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	British Colom Day	1 Window bia display change	2	3	4	5	6
7		8	9	10	11	12	13
14		Promotion Back to scl speacial de	nool	17	18	19	20
21		22 *prepare summer sale	23	24	25	26	27
28		29	30	31 Promotion finish	n		

AUGUST 2016

| st

" British Columbia Day"

*Window display

Theme: Fantasy

Future, Silver

Spotlight: New collection arrived!





15th

*Promotion

"Back to school"

Backpack from \$19.99

Tank top buy 2 get 1 for 50%off

Shoes from \$29.99

*In-store

Put as much raleated items in store

till summer sale

22th

Prepare summer sale (flyers, code, stocks, posters, ideas)

SEPTEMBER 2016



SUNDAY	MONDAY	TUESDAY	WEDNESDA	Y THURSDAY	FRIDAY	SATURDAY
				1 Window display change	2	3
4	5	6	Day I day sale	8	9	10
1	12 Summer sale flyer a poster star		14	change:	16 Summer sale: cleanrance	17
18	19	20	21	22	23	24
25 Summer s	26 sale	27	In-store change:	29 ection	30	

SEPTEMBER 2016







lst

*Window display

Theme: Texture
wooden background & boxes
*Mannequin: 4 per window
Idea: in order to ready for the
summer clearance, I choose boxes
to match the summer clearance.



Take down date: 1st Oct

7th "Labour Day "
 *Promotion: I Day's sale
 Everything for (Tax Rate)% off
 No Taxes I Day Sale!

12th

Put posters for summer clearance

15th

*In-store change
Put summer clearance items
to the main spot, and sectioned
to sale atmosphere, posters, prices, etc...

I6th~25thSummer Clearance

Clothing from \$10
Accessories from \$2

28th

*In-store change summer clearance finished change store to clean and basic, put on new collection to mannequins and all display area.

OCTOBER 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDA	Y THURSDAY	r FRIDAY	SATURDAY
						Window display change
2	Promotio post: Thanksgiv		5	6	7 • Thanksgiv Sale start	8 ing
9	10 hanksgivin • Thanks Sale fin	giving	12 In-store change	Window display change	14	15
16	17 Promotion post: Halloweer	18 1	19	20	21	22
23 30	24 31 Hallo	25 ween	26	27	28	29



Ist

*Window display

Theme: Environmental

closet scene

yarn balls decorated

orange tone

(Mannequins: 2)

more accessories display Tal

Inspiration:

Fall is comimg, we live to stay in the beautiful

livingroom with friends, family.



*Promotion

1.purchase over\$50 get change win giftcard.

2.No Tricks Just Treats: Sale from 20% ~ 50%off

*In-store prepared by 7th

12th

*In-store change

Halloween on!

decorated with pumpkins, gift boxes...

13th

*window display

Theme: humor

Skulls, Mannequins put on pompkin headdress.

Inspiration:

Tim burton movie

Take down date: 5 Nov





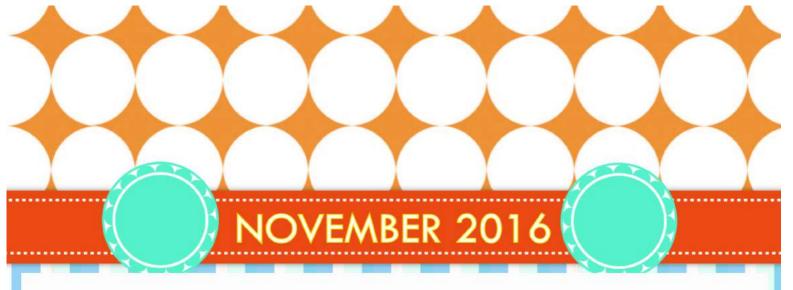




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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2	3		5 Window display change
6	7	8	9	<u> </u>	11 kemember: Day	12 ance
13	14 In-store change	15	16	17	18	19
20	21	22	23	24	25	26
27	28 Prepare X'mas	29	30			



Ist

*Window display

Theme: Geometric
use strings fill the window
with bright colors
*Mannequins: 4
Inspiration:
movie "The Matrix"

Take down date; 5th Dec

• I4th

*In-store change set a fall season atmosphere focus winter items winter accessories display

28th
 Prepare for X'mas
 deals, in-store space change...





DECEMBER 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1 X'mas pronotion start post	2	3
4	5 Window display change	6	7	8 In-store change	9 • X'mas Sale Start	10
11	12	13	14	15	16	17
18	19	20	21	Boxing Day Flyer start post	23 3 days speacial price	24 X'mas eve
The state of the s	26 Boxing Day tore change ay big sale	27	28	29	30	31 New Year's Eve

DECEMBER 2016

5th

*Window display

Theme: Fantasic & Abstract
Horse-drawn carriage with
X'mas decor and
accessories hanging on X'mas
tree.

Idea: Buying a gift for myself for x'mas, I imagine that's from santa:)



- ●22th: Boxing Day flyer start post
- •23th: " 3 Day's X'mas sale " sale needs to be ready by 23 items selected.

•25th

*In-store change set up items display prepare enough product for the Boxing Day put on Boxing Day's poster (take down date : 29th)



•9th

*Promotion

X'mas Sale start till Boxing Day Sweater from \$19.99 Jacket from \$29.99 Special deal every weekend