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| **BRENNO MASTROIANNI DELA CORTE** |

5434 Rue de Mentana, H2J4B3

Montreal-Quebec

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SELECTED PROFESSIONAL EXPERIENCE - 18 years in Financial Market

**Division Manager – Commercial** (2012 – 2016)

Bank of Brazil – Payment Cards Division, Brasilia - Brazil

Develop and implement business strategies of commercial cards and acquiring for retail and government markets.

Model and maintain products and business relationship with key market players (acquirers and international cards brands).

Negotiate and develop internal marketing campaigns to stimulate sales.

Manage team with 7 employees, including 3 senior analysts and 4 analysts.

**Senior Business Analyst** (2007 – 2011)

Bank of Brazil – Payment Cards Division, Brasilia - Brazil

Manage co-branded cards in partnership with “Fortune 500 companies”.

Communicate commercial retail strategy in branches around the country

**Business Analyst** (2005 – 2007)

Bank of Brazil – Government Division, Brasilia - Brazil

Negotiate with the World Bank for the provision of credit lines for tourism development.

Model specific credit lines to the government market.

**Private Account Manager** (2003 – 2005)

Bank of Brazil Branch, Campinas - Brazil

Commercialize products targeted to higher income group customers.

Assist in investment portfolio management.

**Clerk** (1998 – 2000)

Bank of Brazil Branch, São Paulo - Brazil

Provide banking services to small and medium-sized businesses.

EDUCATION

**IT Programmer**  - Analyst

College LaSalle

Brazil (2016 – 2017 est.)

**Operations Management** - Executive MBA Services of operations management

Instituto de Ensino e Pesquisa em Administração - Inepad

Brazil (2006 – 2007)

**Economy Postgraduate Studies** - Tourism Economics

Faculdade de Economia, Administração e Contabilidade da Universidade de São Paulo - USP

Brazil (2002 – 2003)

**History** - Bachelor in History

Faculdade de Filosofia, Letras e Ciências Humanas da Universidade de São Paulo - USP

Brazil (1997 – 2000)

COMPUTER SKILLS

Office

Oracle SQL 12

Code language - C++

LANGUAGES

Portuguese

English