

## THIS IS US



We are an e- commerce service service that connects local buyers and sellers.

**A Window** for Montreal's finest boutiques, influencers and stylists.

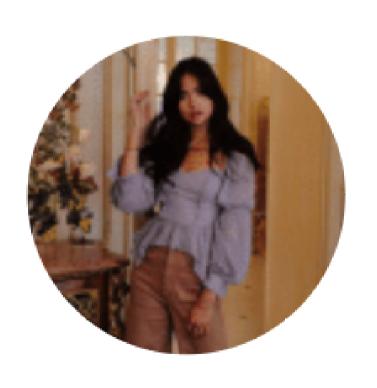
Simple and efficient purchase experience

We do the **browsing** 

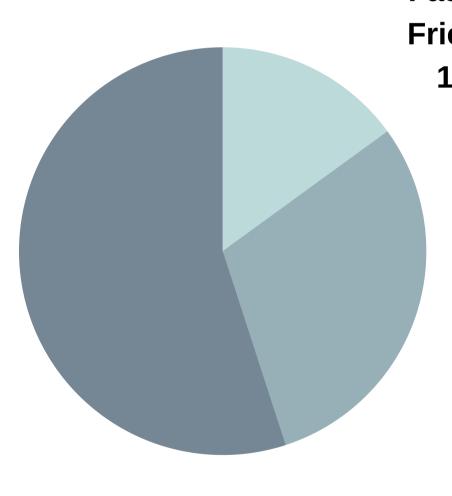
Market expected to reach **\$51 billion** by 2023 according
to *ThredUp* 

We find, you keep!

### TARGET MARKET



Fashion Pros 55%

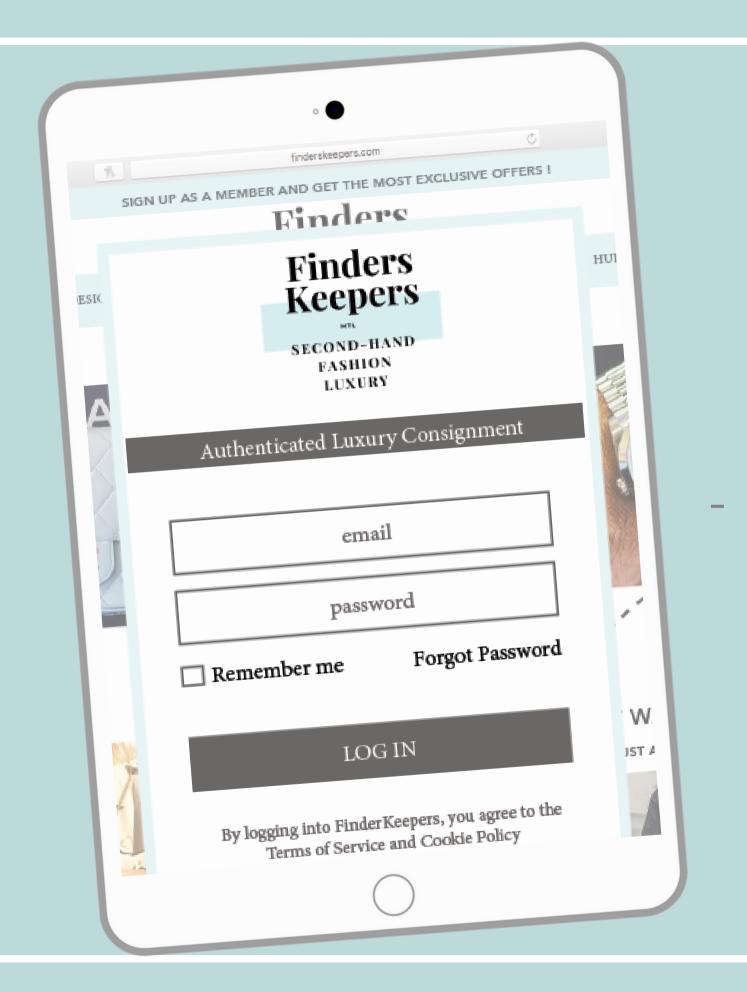


Fashion Friendly 15%



Fashion Curious 30%





### STEP 1: CREATING A PROFILE

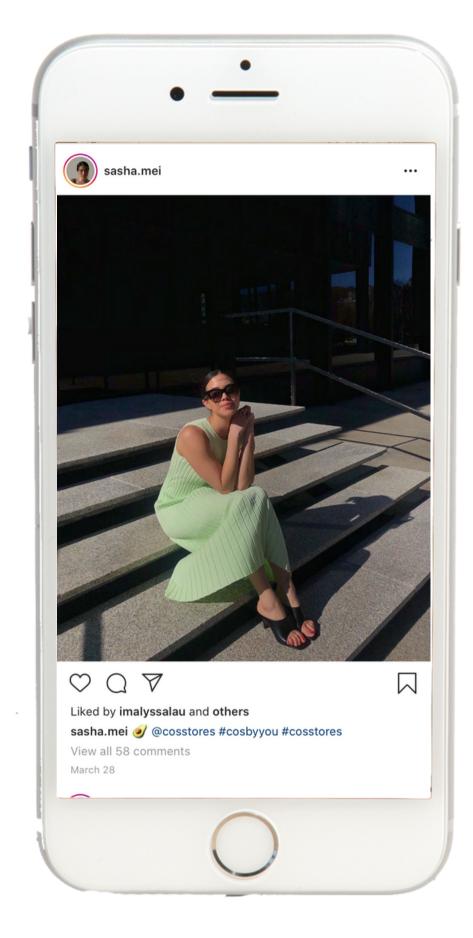
1 WE WANT TO GET TO KNOW YOU!
FIRST NAME:
LAST NAME:
PHONE NUMBER:
ADDRESS:
CITY:*
PROVINCE:
POSTAL CODE:

### **BUYERS**

2 WHAT ARE YOU HUNTING FOR?
PRODUCT TYPE: select type
BRAND NAME:
PRODUCT NAME:
SIZE:*
PRICE RANGE:
COLOUR PREFERANCE:
ATTACH IMAGES: select files

#### **SELLERS**

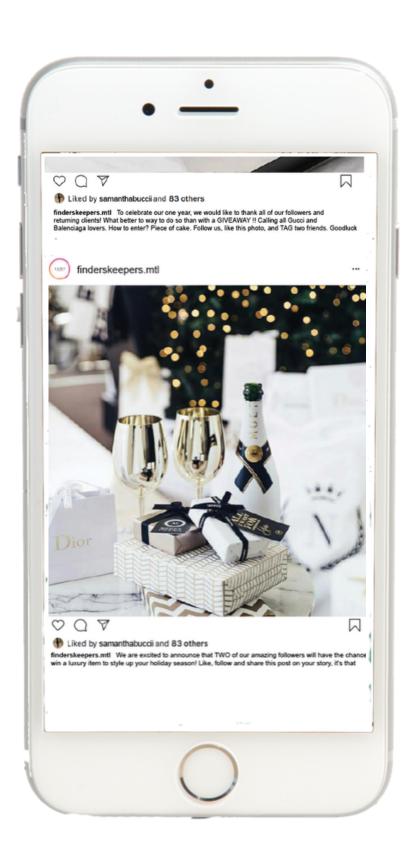
2 WHAT WOULD YOU LIKE TO SELL?
PRODUCT TYPE: select type
BRAND NAME:
PRODUCT NAME:
PURCHASE LOCATION:
SIZE/COLOUR:
RETAIL PRICE:
PLEASE NOTE ANY DEFECTS:
ATTACH IMAGES: select files (Minimum of 3 photos: front, back, top)
DOES IT COME WITH DUST BAG, BOX, TAGS, AND RECEIPTS?





#### **INFLUENCERS & STYLISTS**

Will post about us and use our platforms to sell their own items



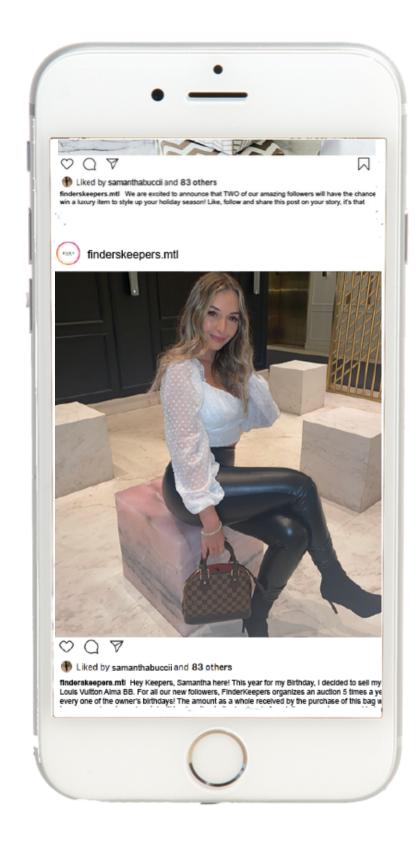


Holiday Giveaway
-one women's prize
-one men's prize



#### **INSTAGRAM**

Anniversary Giveaway
-one women's prize
-one men's prize



#### **INSTAGRAM**

Birthday Auction
-Highest Bid proceeds will
go to a cause of our choice

# HOW ARE WE MAKING REVENUE?

## PRIMARY SOURCE OF INCOME: \$15 FEE FOR BUYERS AND SELLERS

#### SECOND SOURCE OF INCOME: COMMISSION FROM SELLERS

#### **EXAMPLE:**

Seller makes 10 sales = 30% commission

20 sales = 25% commission

30 sales = 20% commission

50 sales = 15% commission

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## CONCLUSION

What: **Second-Hand Luxury** items that cater to various generations and budgets.

Goal: Help people from the fashion industry as well as fashion enthusiasts **connect** through a trustworthy platform.