

Cost Sheet

COST SHEET			
Retailer: Soul-Influenced			
Season: S/S 22			
Date: December 14th, 2020			
Product: Flared Pantsuits			
Style Number: #3001			
Pattern Number: 30000			
Item description: A modern version of the 1970s style pantsuit. It's a bright pink flared pant suit made to accentuate one's body. Enough to attract one's attention			
Size range: XS, S, M, L			
	Quantity	Price	Total
Materials			
Fabric: Pineapple leather (pīnatex) Supplier name: Kunshan Yihe Taifeng Textile Co., Ltd. Supplier style #: SFP26E78P00 Colours: Black Weight: 300 GSM Width: 60"	1,25 meters	CA\$15.75/meter	19.68\$
Elastic (Custom elastic for waistline of the pants) Supplier name: Huizhou Mingxu Industrial Co., Ltd. Supplier style#: wb20210 Fibre content: Poly/cotton Colours: White Width: Customized Sizes Type/ fabric name: Webbing	1 Meter	CAD 0.10\$/meter	0.10\$CAD
Shoulder Pads	N/A	N/A	N/A
Zipper Supplier name: Yiwu Zhenbo Garment Accessories Co., Ltd. Supplier style#: No.3 Fibre content: Nylon Colour: white customized Width: 60cm Type/ fabric name: Zippers	1 piece	CAD 0.09\$/piece Minimum 100 pieces	0.09\$CAD
Buttons: Button on pants Supplier name: Zhejiang Soukou Information Technology Co., Ltd. Supplier style#: SK201905151606-3 Fibre/ material content: Shell Colour: Customized color Shape: Round	1 Piece	CA\$0.12/ Piece 1000 Pieces (Min. Order)	0.12\$CAD

Size: 18L Type/ fabric name: Zippers			
Belt	N/A	N/A	N/A
Embroidery	N/A	N/A	N/A
Shipping			
Hangers Supplier name: Dongguan Qiaotou Chufeng Plastic Products Factory Supplier style#: FH001 Fibre/ material content: Plastic Colour: Customized color Width: 45*24*0.5cm Type/fabric name: Hanger	1 piece	CA\$0.16/ piece 1000 pieces (Min. Order)	0.16\$CAD
Poly Bags	1 Piece	CAD\$0.03/ piece 1000 Pieces (Min. Order)	0.03\$CAD
Label Accent Labels "Soul-Influenced" Supplier name: Dongguan Junye Printing Co., Ltd. Supplier style#: JY-PL34 Material content: white Vinyl Colour: White customized	1 Piece	CA\$0.11/ piece 1000 Pieces (min. order)	0.11\$CAD
Care instruction label Supplier name: JCBasic Garment Accessories (Shanghai) Co., Limited Supplier style#: fire resistant label Material content: Cloth, 50D yarn Colour: white/black Type/fabric name: satin printed label	1 piece	CA\$0.10/ Piece 100 Pieces (Min. Order)	0.10\$CAD
Labour (Offshore suppliers)		Flared Pantsuit	1.75\$
Transportation	1 container	Boat from Shanghai to Montreal 2599\$/ per 40 containers	65.00\$CAD
Duty paid Duty:18%		(Made in china) TOTAL 18% x 87.14\$	15.69 +86.16 = 101.85\$

Comparison Price Chart

Comparison Price Chart									
Preliminary research VS. Soul Influenced Collection									
Product Description	Retailer (competitor)	Size Breakdown	Retail selling price	Style number	Product Description	Cost price overseas	Wholesale markup % & \$	Wholesale selling price	Suggested M/U % & retail price
Suede Strap Tee	Lecavalier + Edito	Medium (There was only one size that I found on their website)	465\$	#1003	Side trapped top	160.00\$	20% 32.00\$	50% 96.00\$	288.00\$
Preliminary research VS. Soul Influenced Collection									
Product Description	Retailer (competitor)	Size Breakdown	Retail selling price	Style number	Product Description	Cost price overseas	Wholesale markup % & \$	Wholesale selling price	Suggested M/U % & retail price
Buttoned Denim Skirt	Lecavalier + Edito	26-32	505\$	#2003	Sequin skirt	200.00\$	35% 70.00\$	50% 135.00\$	405.00\$
Preliminary research VS. Soul Influenced Collection									
Product Description	Retailer (competitor)	Size Breakdown	Retail selling price	Style number	Product Description	Cost price overseas	Wholesale markup % & \$	Wholesale selling price	Suggested M/U % & retail price
Faux-Suede Band pant	Lecavalier + Edito	26-32	775\$	#3001	Flared pantsuit	300.00\$	20% 60.00\$	50% 180.00\$	540.00\$
Preliminary research VS. Soul Influenced Collection									
Product Description	Retailer (competitor)	Size Breakdown	Retail selling price	Style number	Product Description	Cost price overseas	Wholesale markup % & \$	Wholesale selling price	Suggested M/U % & retail price
Suede Peep Toe Pump	Unique Vintage	5-10	78\$	#4002	Multi-strap heels	500.00\$	20% 100.00\$	50% 300.00\$	900.00\$
Preliminary research VS. Soul Influenced Collection									
Product Description	Retailer (competitor)	Size Breakdown	Retail selling price	Style number	Product Description	Cost price overseas	Wholesale markup % & \$	Wholesale selling price	Suggested M/U % & retail price
Bustier-style belt	Lecavalier + Edito	One size	685\$	#5001	Crystal choker	140.00\$	20% 28.00\$	50% 84.00\$	252.00\$

05 Line Plan

Category	Category Item	Assortment	SKU's
Tops	Bright Coloured top, style #1001	1 style, 4 sizes, 3 colours	12
	Sparkling top, style #1002	1 style, 4 sizes, 3 colours	12
	Strapped coloured top #1003	1 style, 4 sizes, 3 colours	12
	Silk top #1004	1 style, 4 sizes, 3 colours	12
Skirts	Mini skirt, style #2001	2 style, 5 sizes, 2 colours	20
	Pencil skirt, style #2002	1 style, 5 sizes, 2 colours	10
	Sequin skirt, style #2003	1 style, 5 sizes, 2 colours	10
Pantsuits	Flare pantsuit, style #3001	1 style, 4 sizes, 3 colours	12
	Sparkling pantsuit, style #3002	1 style, 4 sizes, 3 colours	12
	Spacial neutral coloured pants, style #3003	1 style, 4 sizes, 3 colours	12
	Pleated wide pantsuits, style #3004	1 style, 4 sizes, 3 colours	12
Footwear	Crystal Embellishment heels, style #4001	2 style, 5 sizes, 3 colours	30
	Glossy Metallic heels, style #4002	1 style, 5 sizes, 3 colours	15
	Luxe Velvet heels, style #4003	1 style, 5 sizes, 3 colours	15
	Multi Straps heels, style #4004	1 style, 5 sizes, 3 colours	15
Jewellery	Diamond (staineless steele) necklaces, style #5001	1 style, 1 sizes, 2 colours	2
	Shimmering earring, style #5002	1 style, 1 sizes, 2 colours	2
	Metal rings, style #5003	1 style, 1 sizes, 2 colours	2
	Odd shaped rings, style #5004	1 style, 1 sizes, 2 colours	2
Total SKU#			219