

FABIOLA VIGIL

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HIGHLIGHTS OF QUALIFICATIONS

- Four years of experience in the field of international business and buying.
- Excellent coordination and negotiation skills built by the local (inside Peru) to international buying experience and quality inspection of textiles products.
- Ability getting along with different types of people, capacity of leadership, negotiation, creativity, teamwork and problem-solving.
- Languages: Spanish and English
- Computer Skills: Office, Photoshop and Illustrator.

EDUCATION

LASALLE COLLEGE, VANCOUVER
Diploma on Fashion Merchandising

September 2010 – Present

LIMA UNIVERSITY, PERU
Licentiate of Business
Minor: International Commerce
Graduated the top third

2002 - 2007

PROFESIONAL EXPERIENCE

COTECNA DEL PERU Lima, Peru

Product Manager

March 2008 – July 2010

- Planning, analysis and emission of commercial certificates according the customer's requirements.
- Increased the commercial department productivity by 5% through the standardization of quality control processes within all the offices of Cotecna around the world.
- Acted as a key negotiator with customers for sales contracts
- Helped to develop tighter relationships with customers through a customized service according to their specific needs.
- Contributed to the implementation of the ISO 17020 taking entire responsibility on the development of the required documents

PRODUCCION Y SERVICIOS TEXTILES Lima, Peru
Assistant of the International Commerce Department

December 2005 – February 2008

- Coordinate with foreign suppliers the purchase orders.
- Coordinate with banks the opening of the letter of credits.
- Supervision of all the importation process.
- Work directly with customs agencies.

INTERNSHIPS

PRODUCCION Y SERVICIOS TEXTILES Lima, Peru
Trainee of buying department

July 2005 – November 2005

- Assist with the communications with local suppliers
- Coordinate the local purchases
- Prepare documentation for local purchases

Achievement: Acquisition of new systems and equipment for the company that would optimize the productivity.