# **BRAND BOOK** CALISTA

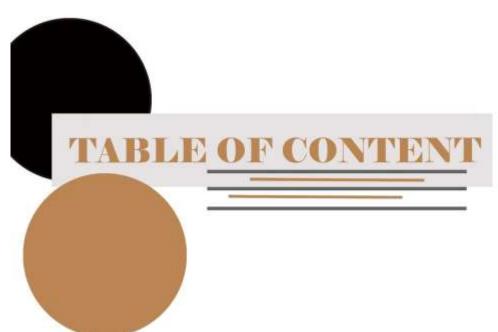
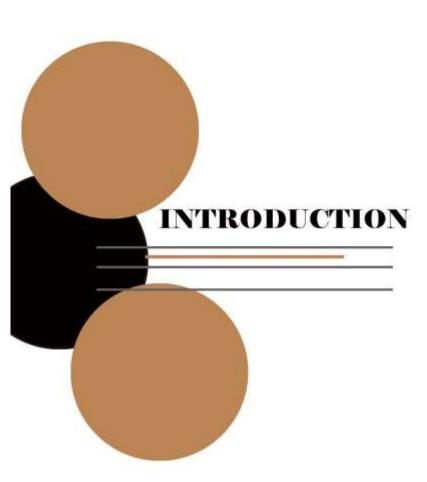


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Fashion is about showing your identity. It is the first thing people look at to interpret who you are. It shows what choices you make, what type of person you are, and shows the world what you stand for. It gives a glimpse into someone's personality. But behind the glamour of fashion, The Fashion industry is the world's second biggest polluter.

There are so many fast fashion in this world and there are 80 billion garments are produced each year, Brand release now 52 micro-collections per year instead of the usual 2 seasons, and World produce 400% more clothes than 20 years ago.

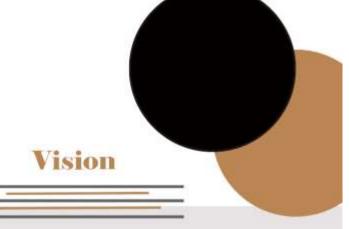
Those facts are really concerning and we need to take a steps. In concern of those issues, i choose to make this couture brand that still cares about environment. Instead of mass production, i choose custom made couture with sustainable packaging and keeping the fabric waste to make another creative and innovative products.



The brand name is CALISTA. It is taken from my name Gabriel "Calista". Calista is a greek name that means "The most beautiful". From the name, I want the customers to be confident and feels like the most beautiful and attractive women from wearing our fashion products.

## **Brand Summary**

Calista is a semi – couture, high fashion brand that offer luxury and modern design. We made our brand that has one-of-a-kind only product and we want to include sustainable value in the brand as high fashion brand that has environmentaly friendly value with not overproducing garment and not leaving many wastes, as we also keeping the fabric wastes from our production to make another creative and innovative product from it.



To become world couture fashion brand that has sustainable value in it

## Mission

To provide a high quality fashion product that encourage consumers creativity and explore their personal taste

To make a fashionable fashion product that has sustainable value and concern in environment



Chic

Luxury

Elegant

Power

Modern

Sustainable

## **Target Market**



Gender : Women

Age : 20 - 35

Income Level: Mid to High-Range Income

#### **PSYCHOGRAPHIC**

Personality: Calm, care to environment

Attitude : Mysterious, confident in their self,

elegant, bold

Values : Love fashion but care and concern

in environment

#### GEOGRAPHIC

Metropolitan City - Worldwide



## BRAND COMPETITOR

- Brand Identity : Feminime and Elegance
- Quality : Couture, High Fashion
- Target Audience : 20 40 years old

#### PRICE RANGE

Strat From IDR. 1.150.000 -IDR. 80.000.000.

#### PLACE

Based in Jakarta

#### PRODUCT

Women's Wear

Ready To Wear

Made in Order

Couture

## STELLA LUNARDY

#### PROMOTION

- Wedding Showcase 2019 in Shangri-La Hotel
- Collaboration with another brand
- Attending Events such as Ladies in Red

#### SOCIAL MEDIA - ONLINE STORE

Instagram: @Stellalunardy

@Lunebystella

@Lunehome



## CHRISTIE BASIL

- Brand Identity : Feminime and Rustic
- · Quality : Couture, High Fashion
- Target Audience : 20 40 years old

#### PRICE RANGE

Strat From IDR. 600.000 -IDR. 50.000.000.

#### PLACE - OFFLINE STORE

Based in Jakarta Galeries Lafayette, PP Dresshaus Love and Flair, PI

## BRAND COMPETITOR

#### PROMOTION

- Vezzo Festive Season X Olivia Jensen Trunk Show 2020
- Collaboration with another brand/influencers
- Using Social Platforms to promote such as Youtube and tiktok

#### SOCIAL MEDIA - ONLINE STORE

Instagram: @Bychristiebasil @Vezzostudio

@Atvezzo

Website : www.atvezzo.com

#### PRODUCT

Women's Wear

Ready To Wear

Made in Order

Couture



## BRAND COMPETITOR

- Brand Identity: Elegance and Luxury
- Quality : Haute Couture
- Target Audience : 25 40 years old

#### PRICE RANGE

Strat From IDR. 10.000.000 -IDR. 150.000.000.

#### PLACE

Based in Jakarta

#### PRODUCT

**Haute Couture** 

Wedding

Made in Order

## HUANNUUDIN

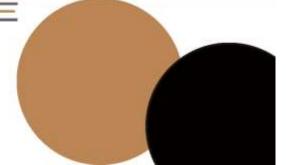
#### PROMOTION

- Milan Fashion Week 2020
- Bazar Bridal Week 2014
- Collaboration with brand/artist, influencers
- Holding a showcase

#### SOCIAL MEDIA

Instagram : @Hiantjen

Website : linktr.ee/hiantjen



## YOGIE PRATAMA

- Brand Identity: Luxury and Elegance
- Quality : Haute Couture
- Target Audience : 20 40 years old

#### PRICE RANGE

Strat From IDR. 10.000.000 - IDR. 150.000.000.

#### PLACE

Based in Jakarta

## BRAND COMPETITOR

#### PROMOTION

- Bazaar Fashion Festival
- IPMI Trend Show 2017
- Fashion Nation 13th Edition
- Collaboration with brand/artist

#### SOCIAL MEDIA

Instagram: @Mryogiepratama

Website : linktr.ee/mryogiepratama

#### PRODUCT

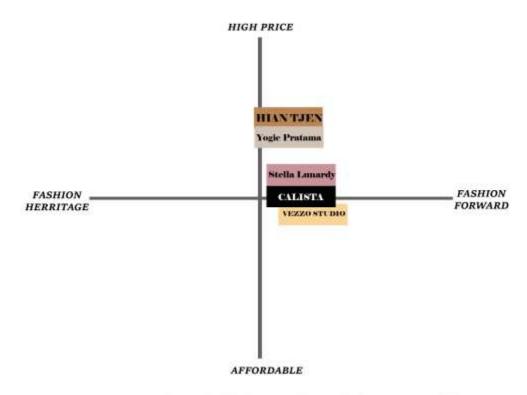
Haute Couture

Wedding

Made in Order



## BRAND POSITIONING



HIAN TJEN has the highest price and the most well known among the brands. Yogie Pratomo is actually kind of have same position with HIAN TJEN. They have similar price and their designs are tend to be fashion forward. For Stella Lunardy, CALISTA, and Vezzo Studio their design also are fashior forward. Vezzo Studio is more affordable for the Women's High Fashion Wear than CALISTA and Stella Lunardy. CALISTA is placed in center of High proce and Affordable as the brand wants to be luxurious but the price is still afforable for middle class.



## SWOT

## STRENGTH

Good value enviornmentaly friendly

High Quality Design and Product

Worldwide Outreach

#### OPPORTUNITY

Benefits - Fashion Show

Changing Lifestyle - Couture Sustainable

Expanding World Wide

## WEAKNESS

Limited Product

Competitive Market

Takes more time for production

#### THREATS

Limitation of consumers group

Facing strong competitors



# **Brand Visuals**

# CALISTA

The CALISTA brand logo use Theano Didot font. With gold color to accentuate the luxury, high quality, sophistication, confidence and black background for accentuating the strong, power and elegance.

The Logo "CALISTA" reflect the brand as Elegant, Poweful, Modern and Luxury.

## LOGO



For the Logogram, it came from CAL of CALISTA.

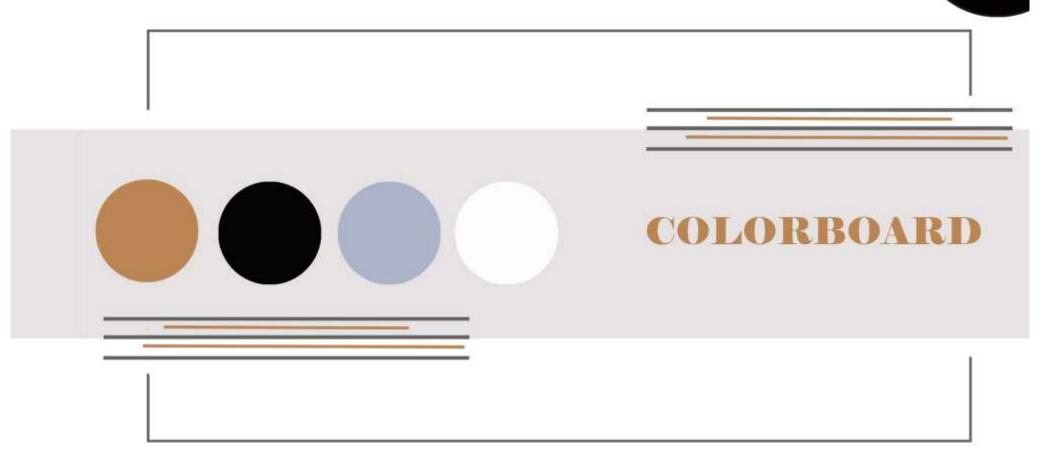
I made the logogram like this because i want to make the brand look more exclusive and luxury,

diffrent from other brands.



# **Brand Visuals**

# **Brand Visuals**



## **BRAND FONTS**

Theano Didot Regular

PRAETORIA REGULAR

Elephant Regular
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz

Century751 No2 BT Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz

Sitka Small Bold Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz

## FRONT



## BACK



## NAME CARD

## MOCKUP

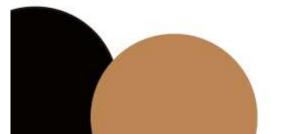


**Packaging Garment Bag** 







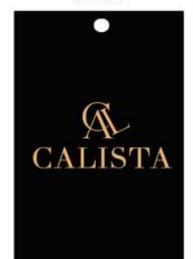




## **BRAND TAG**

FRONT



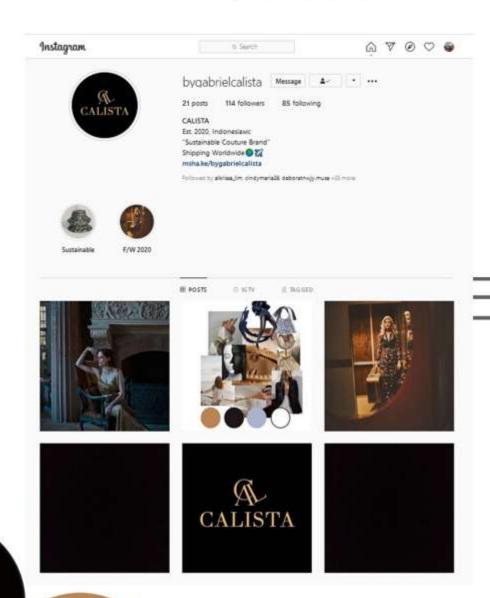






## **CALISTA**

**CLOTHING LABEL** 



## SOCIAL MEDIA MOCKUP

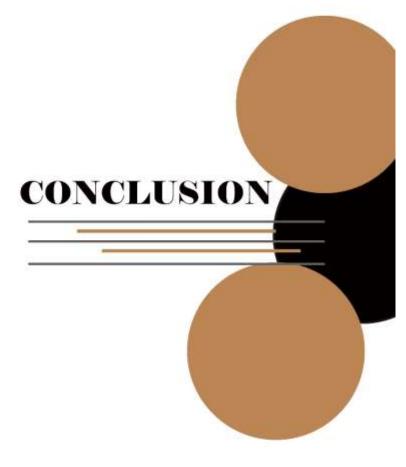
For the social media, I will use instagram that has neat feeds about the collections, the campaign shoot. There will be phone number, email and website listed on the profile. Ordering and booking will be only available by whatsapp

The website will only be photos of the collections. There will be also information about the brand, The vision and mission, contac information, and photos of the collections **B**y making this branding project, as a fashion design student. I learn how to make my own brand, the process and what should we prepare for making a brand. Starting from deciding our target market to make the brand book,

I also learn that strong brands must have clear brand core values, an unequivocal positioning, and a long-term brand strategy. Consistent brand management with the help of brand rules ensures that the brand strategy is consistently applied in operative business. This helps to prevent a brand from overstepping its credibility limits.

A brand strategy always has a content component and a style component that both have to be implemented so that the brand can always be clearly recognized by its brand messages and its brand style. In short: Strong b rands give consumers a clear image of the brand and what it stands for.

By forming this branding image, it can make the customers more aware of the brand and attract more customers.







LOOK 1

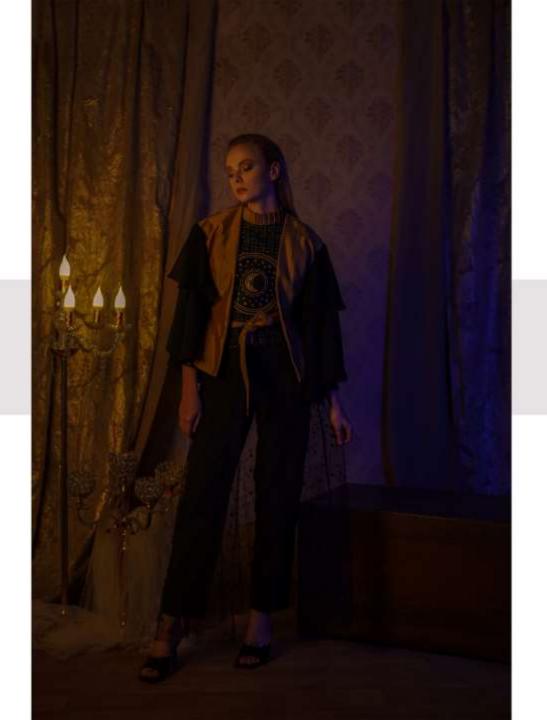




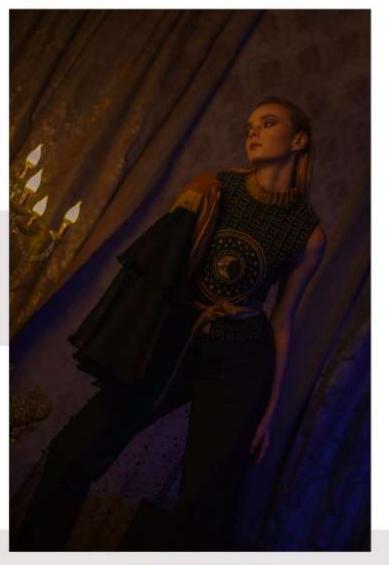


DRESS SIZE
BUST : 90
WAIST : 66
HIP : 100
LENGTH: 100





Spiritualità Subconscia



LOOK 2

TOP SIZE

BUST: 90 WAIST: 66 LENGTH: 50

 $OUTER\ SIZE$ 

BUST: 90 WAIST: 68 LENGTH: 50





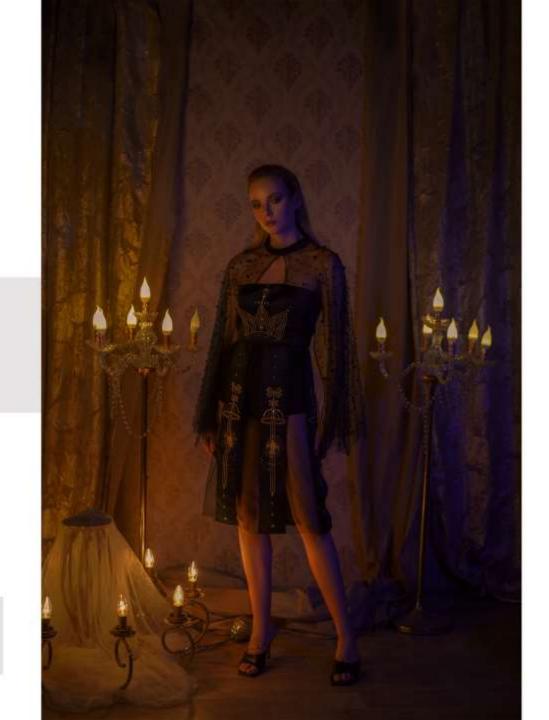
PANTS SIZE WAIST : 68 HIP : 98 LENGTH: 107

SKIRT SIZE WAIST : 68 HIP : 100 LENGTH: 107





LOOK 3

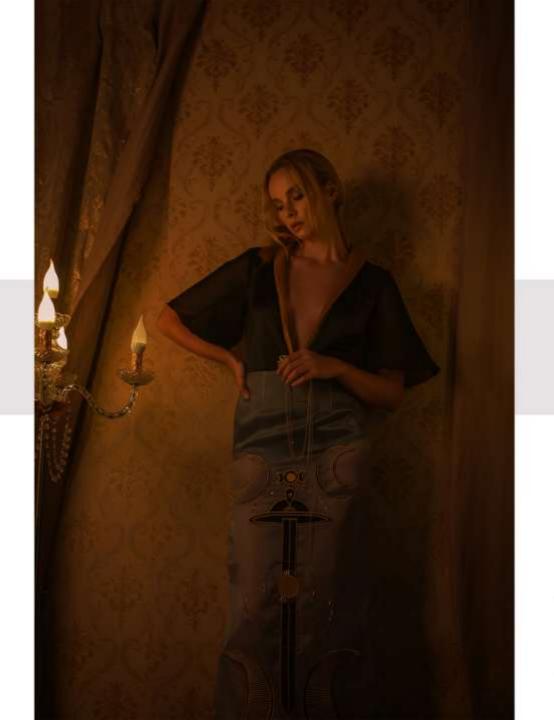






PANTS SIZE WAIST : 68 HIP : 100 DRESS SIZE
BUST : 90
WAIST : 66
HIP : 100
LENGTH: 70





Spiritualità Subconscia



LOOK 4

DRESS SIZE BUST : 90 WAIST : 66 LENGTH: 100





PANTS SIZE WAIST : 68 HIP : 100





LOOK 5







OUTER SIZE BUST : 90 WAIST : 68 LENGTH: 40

PANTS SIZE WAIST : 68 HIP : 100 DRESS SIZE BUST : 85 WAIST : 64 HIP : 92 LENGTH: 70



